

## Message Text

UNCLASSIFIED

PAGE 01 MANAMA 00918 111510Z

45

ACTION FSI-01

INFO OCT-01 NEA-10 ISO-00 EB-07 OPR-02 /021 W

----- 101364

R 111139Z JUL 76

FM AMEMBASSY MANAMA BAHRAIN

TO SECSTATE WASHINGTON DC 3225

INFO USDOC WASHINGTON DC

UNCLAS MANAMA 918

USDOC/CAGNE FOR MCCAULEY

E.O. 11652: N/A

TAGS : AFSI, BA

SUBJECT : FSI: COMMERCIAL LOCALS US TRAINING PROGRAM

REF : STATE 156551

1. EMBASSY WOULD LIKE TO NOMINATE ITS SOLE  
COMMERCIAL ASSISTANT, FSL ABDULHAMID MOHAMMAD MOFIZ.

2. DATE AND PLACE OF BIRTH: [Sensitive Information Removed Per NARA 14 AUG 2013]; BAHRAIN.

3. ENGLISH FLUENCY: EXCELLENT

4. LENGTH OF SERVICE: THREE YEARS

5. OTHER BACKGROUND IN COMMERCIAL WORK: NONE BEFORE  
JOINING EMBASSY.

6. INDUSTRIES AND PRODUCT CATEGORIES OF SPECIFIC  
INTEREST: (A) SMALL CONSTRUCTION EQUIPMENT SIC 35316;  
(B) HOUSEHOLD APPLIANCES SIC 36300; (C) BUILDING  
MATERIALS SIC 99500; (D) PREFABRICATED RESIDENTIAL  
AND NON-RESIDENTIAL BUILDINGS SIC 24523/4; (E) WOOD  
HOUSEHOLD FURNITURE SIC 2511; (F) UPHOLSTERED  
HOUSEHOLD FURNITURE SIC 2512.

7. CITIES TO BE VISITED: POST HAS NOTHING DEFINITE  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MANAMA 00918 111510Z

IN MIND EXCEPT THAT NORTH CAROLINA (FOR FURNITURE)

AND INDIANA (FOR PREFAB HOUSING) SHOULD BE INCLUDED. WE WOULD LIKE TO SEE MOFIZ EXPOSED TO AS MANY GEOGRAPHICAL REGIONS WITH THEIR SPECIALIZED INDUSTRIES AS POSSIBLE. HE SHOULD HAVE SOME EXPOSURE TO TEXAS OIL-RELATED INDUSTRIES FOR HIS GENERAL BACKGROUND IN DEALING WITH THE RESIDENT AMERICAN COMMUNITY IN BAHRAIN AS WELL AS THE NEW YORK BANKING COMMUNITY.

8. POST JUSTIFICATION: IN THE COMMERCIAL SECTION OF THIS SMALL EMBASSY, MOFIZ IS THE ONLY LOCAL COMMERCIAL ASSISTANT. HE PERFORMS A CRUCIAL ROLE IN THE DAY-TO-DAY OPERATIONS OF THE SECTION (E.G., PREPARATIONS OF WTDRS, TOPS, ETC.) AS WELL AS A PRIMARY ROLE IN THE PREPARATIONS FOR MAJOR FUNCTIONS SUCH AS PLANNING AND EXECUTING THE PROGRAMS FOR THE INCREASING NUMBER OF OFFICIALLY-SPONSORED TRADE MISSIONS VISITING BAHRAIN. IN ADDITION TO BROADENING HIS KNOWLEDGE OF COMMERCE ACTIVITIES AND SPECIFIC PRODUCTS (SEE NUMBER SIX ABOVE), THE EMBASSY IS INTERESTED IN PROVIDING AN OPPORTUNITY FOR MOFIZ TO BE EXPOSED TO THE WIDE RANGE OF AMERICAN COMMERCE AND INDUSTRY, PARTICULARLY BECAUSE BAHRAINIIS INCREASINGLY BEING CHOSEN BY AMERICAN FIRMS AS A REGIONAL BASE FROM WHICH TO STAGE THEIR ACTIVITIES IN THE PERSIAN GULF. THESE FIRMS RANGE FROM BANKS, ON THE ONE HAND, TO MANUFACTURERS OF SPECIFIC PRODUCTS, IN ADDITION TO THE TRADITIONAL OIL-RELATED INDUSTRIES WITH THEIR REGIONAL HEADQUARTERS HERE. IN ADDITION, BECAUSE OF ITS POSITION IN THE CENTER OF THE GULF, BAHRAIN APPEARS INCREASINGLY TO MAKE THE ITINERARY OF AMERICAN BUSINESSMEN VISITING THE AREA. IN OCT-DEC 1975 AND JAN-MARCH 1976, THE EMBASSY OFTEN AVERAGED 38 TO TEN UNANNOUNCED AMERICAN BUSINESS VISITORS DAILY WHO EXPECTED ECONOMIC/COMMERCIAL AND SOMETIMES POLITICAL BRIEFINGS. ALONG WITH HIS AMERICAN SUPERVISOR AND THE AMBASSADOR, MOFIZ HANDLED THESE UNEXPECTED, BUT IMPORTANT, BRIEFINGS.

9. CAVEAT: ALTHOUGH HE HAS ATTENDED A REGIONAL SEMINAR (IN BEIRUT, MAY 1975), MOFIZ HAS NOT QUITE UNCLASSIFIED

UNCLASSIFIED

PAGE 03 MANAMA 00918 111510Z

COMPLETED THE CORRESPONDENCE COURSE ON COMMERCIAL WORK. HE IS IN THE FINAL STAGES OF DOING SO, HOWEVER, AND HAS ONLY ONE LESSON OUTSTANDING. RETURNED MARK SHEETS GIVE HIM HIGH SCORES.

10. REFERENCE: J. ROGER MCCAULEY, DEPUTY DIRECTOR, CAGNE, USDOC IS FAMILIAR WITH MOFIZ'S WORK BASED ON HIS VISIT TO BAHRAIN AS LEADER OF A MAJOR TRADE

MISSION. IF THERE ARE ANY QUESTIONS REGARDING MOFIZ'S  
QUALIFICATIONS OR POTENTIAL, MCCAULEY SHOULD BE  
QUERIED. EMBASSY, OF COURSE WILL BE HAPPY TO AMPLIFY  
ABOVE REMARKS IF REQUIRED.

BURLEIGH

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 11 JUL 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976MANAMA00918  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760267-0515  
**From:** MANAMA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760770/aaaacjli.tel  
**Line Count:** 120  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION FSI  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 STATE 156551  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** schaeafaj  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 MAY 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 MAY 2004 by chengls>; APPROVED <09 SEP 2004 by schaeafaj>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** : FSI: COMMERCIAL LOCALS US TRAINING PROGRAM  
**TAGS:** AFSI, BA  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006